



VENDOR SHOOTOUT™ for ERP

MODERATED BY:
TEC Technology
Evaluation Centers

June 16-18, 2015 | Sheraton Chicago Hotel & Towers

It's the perfect line up!

Join us **June 16-18, 2015** in **Chicago, Illinois** for the best line up of golf, networking and invaluable face time with a selection of the world's top ERP Vendors, in one event.

FOCUS by bringing your selection team together to see the functionality you know you need and perhaps some you didn't!

CONSOLIDATE your efforts by seeing the industry-leading software products under one roof.

LEARN what an ERP software solution can mean for your organization.

SHORTLIST using the information you gather during the event—information that can take weeks to schedule, gather and decipher.

NETWORK with like-minded businesses working through the same issues as you. Share tips and share success.

REGISTER TODAY

Visit event website,

www.ERPShootout.com

Or call us at

877-907-2702

"This was a first class show. Anyone shopping for a potential new ERP system should do themselves a favor and attend this shootout. The presentations were extremely informative and professionally delivered. The show has us second guessing our original strategy for ERP selection and implementation. I highly recommend this show."

Materials Manager/Past Attendee
Transport Equipment Manufacturer

VENDOR SHOOTOUT™ for ERP



Event Overview



As the nation's longest-running Enterprise Software evaluation, comparison and selection event, the Vendor Shootout™ for ERP has served as the foundation that has helped hundreds of manufacturing and distribution organizations to jump start their Enterprise Software selection projects.

The goal and focus of these events is to provide an impartial platform for the comparison of top Tier I and Tier II ERP solutions, bring objectivity and transparency to the selection process, reduce the cost, risk, and duration of selection projects, and foster networking among fellow manufacturing and distribution companies going through the same process.

Whether you are evaluating On-Premise ERP solutions or Cloud Software / SaaS (Software as a Service) solutions...this event is a must attend for any organization that is considering a software upgrade or software replacement.

Who Should Attend?

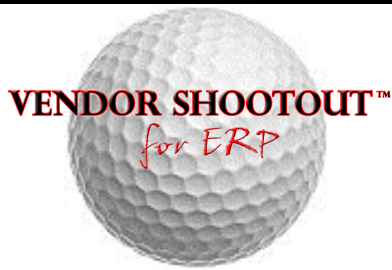
Anyone who is on your selection team. Geared toward organizations in the manufacturing and/or distribution industries, this event is ideal for those currently budgeting for an upgrade or replacement of their current Enterprise Software solution.

This is a rare opportunity to get your team together for 2 days focused on the top Enterprise Software Vendors in the world. What normally takes weeks of organization, logistics and planning can be all done at the Vendor Shootout™ for ERP.

What are the Benefits?

- Reduce the cost, risk, and duration of your selection project
- Choose the solution that best satisfies your specific business requirements
- Offer rational financial justifications, and provide a clear audit trail
- See a side-by-side comparison of similar industry functionality
- Compare user interfaces and usability
- Get critical insight into the selection process
- Network with others going through the same process
- See live product demonstrations from the top ERP vendors
- *ALL IN ONE EVENT!*





Agenda At-A-Glance

Tuesday, June 16, 2015	
1:00pm	Golf Outing at Harborside International Golf Center . Home to both the Port & Starboard Courses, Harborside has been Chicago's home for golf since 1995. Situated on 57 acres, Harborside brings championship style links golf to downtown Chicago's doorstep. In addition, the outing will feature several on-course events and prizes, including: closest to the pin, longest drive, etc. The group will depart from the Sheraton Chicago Hotel & Towers promptly at 11:45am for a 1:00pm Tee Time.
7:00pm	Welcome Reception at Sheraton Chicago Hotel & Towers . Sponsored by brij, this is a great way to mix and mingle with fellow attendees and the participating vendors.
Wednesday, June 17, 2015	
7:00am	Registration and Breakfast Sponsored by Oracle PartnerNetwork
8:00am	Welcome / Opening Session Preparing Yourself for Enterprise Software Assessment and Selection Presented by TEC
9:00am	ERP Demo Sessions The 2.5 hour scripted ERP product demonstrations will cover product functionality, user interfaces, and overall usability. Each vendor will follow the same script guidelines to present similar functionality covering the basic requirements of distribution and manufacturing companies. The same presentations will be made during each of the scripted product demonstrations during the event so you can easily compare between packages and select your short list for further evaluation.
11:30am	Networking Lunch
12:30pm	ERP Demo Sessions
3:00pm	Networking Break / Afternoon Snack
3:15pm	ERP Demo Sessions
5:45pm	Cocktail Reception Sponsored by Barry-Wehmiller International. Wind down after a day of demos and presentations, while chatting with other attendees about their experience and get to know the vendors.
6:45pm	Attendee Dinner Sponsored by Infor. Join the Infor team for an amazing dinner in lively downtown Chicago.
Thursday, June 18, 2015	
7:00am	Breakfast Sponsored by Oracle PartnerNetwork
8:00am	Top 10 Implementation Myths Presented by brij
8:15am	TEC Advisor: A Better Alternative to the Old School RFP Presented by TEC
9:00am	ERP Demo Sessions
11:30am	Networking Lunch Keynote and Panel Discussion
1:00pm	Networking Break
1:15pm	ERP Demo Sessions
3:45pm	Event Ends

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Event Presenters



LORNE GOLOFF

V.P., Selection Services , Technology Evaluation Centers

Lorne is the Vice President of Selection Services for Technology Evaluation Centers (TEC) and serves on TEC's executive management committee. For over seven years, Lorne has been responsible for the development, sales, and delivery of TEC's selection services offerings. Lorne has established direct, channel partner, and OEM sales channels to empower companies across the globe with TEC's core competencies to support their research, evaluation, and selection projects.

Prior to joining TEC, Lorne worked as a global sales enablement manager for BMC Software. He managed the development and delivery of solution sales programs for BMC's international direct and partner channel sales offices. Lorne was also partner at Intellera, leading the development, sales, and delivery of Business Intelligence (BI) solutions throughout North America. These solutions provided ready-to-use data warehouses, cubes, and reports as well integration to leading enterprise software systems for the professional services, wholesale distribution, and retail sectors.

Lorne spent the first many years of his working career in senior operations roles within industry. He was responsible for process optimization as well as the acquisition and implementation of enterprise software. Leveraging expertise in sales, consulting, implementation, training, and project management, Goloff has acquired a vast operational knowledge of the enterprise software market. He holds an MBA from Concordia University, in Montreal, with a concentration in strategic management of high-technology based firms.

Website: www.technologyevaluation.com



RICHARD GARRAPUTA

Vice President, brij

As Vice President for brij, Richard has broad responsibilities which include directing the overall strategies of both the business development and marketing departments. Richard joined brij in 1996 after graduating from the University of North Carolina at Greensboro with degrees in Information Systems and Accounting. Richard provides 18 years of insight into system and architecture design, installation, programming and administration based on his many years of implementing JD Edwards across multiple industries, from pre-revenue start ups to large, multinational corporations.

Richard also stays very involved in the community he maintains a prominent position within the JD Edwards community. Richard supports this position through active participation in the JD Edwards user community, presenting at regional and international JD Edwards User Group meetings. He is an active member of the Triad Business Guild, a professional networking organization.

Website: www.brij.net

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Event Presenters *(continued)*



PAUL KININMONTH

Director, Evaluation Services Sales Operations

Paul Kininmonth manages the operations of the Selection Services team and TEC's project analyst team. Since 2006, Paul has developed and managed all aspects of the operations associated with the TEC consultant channel and his team have been the first human point of contact for TEC's end-user community and have been responsible for the introduction of TEC's many value driven options to this audience.

An evangelist of TEC's evaluation and selection capabilities, Paul brings the TEC story and message to various conferences and meetings across North America.

Prior to joining TEC, Paul has worked with organizations within the IT, Telecommunications and Utilities industries in both the UK and Canada specifically in project and operational management, corporate education and business analyst roles and brings a wealth of operational and strategic experience to his position. He holds a BA(Ed) from Hull University (UK).

Website: www.technologyevaluation.com

ERP Vendors & Event Sponsors



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Event Venue

Sheraton Chicago Hotel & Towers

301 East North Water Street | Chicago, IL

Located in the heart of downtown Chicago, the Sheraton Chicago Hotel & Towers, one of the finest hotels in Chicago, is ideally situated on the Chicago River, within walking distance of Navy Pier, Magnificent Mile shopping, Millennium Park, the Loop business district and all of the other local favorites that make Chicago a one of a kind destination.



2-night hotel accommodations are included in attendee registration fees.

REGISTER TODAY

June 16-18, 2015 | Chicago, Illinois

\$1,250 per person *through May 1, 2015*

\$1,450 per person *after May 1, 2015*

Registration fees include the following:

- Vendor Shootout™ for ERP event (*includes 5 scripted ERP demos*)
- 2-night Hotel Accommodations
- Golf Outing (*Green fees and rental clubs included*)
- Breakfast, Lunch and Snacks
- 2 Cocktail Receptions
- 1 Attendee Dinner

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[Click Here to Register Now](#)